

# TERMS AND CONDITIONS-

# **Payment Terms**

Net 30 with approved credit. Inventory will not be committed to orders without approved credit or any outstanding questions.

# **Method of Ordering**

All orders must be communicated in writing, such as fax, email or EDI. Phone orders must be followed up in writing.

# Minimum Order

No minimums apply.

#### **Order Confirmation**

All orders are acknowledged within 24-48 hours in writing. Dealer must notify  ${\sf OS}^{\circledcirc}$  of any discrepancies immediately.

#### Freight

Orders ship FOB factory in NJ unless otherwise pre-arranged. If preferred ship method is not specified on purchase order, OS® will ship "Bestway".

# **Cancellations**

Cancellations are subject to OS® approval and must be submitted in writing. No cancellations will be accepted after production has begun or product has shipped.

#### Returns

All returns require a prior request for RA number, & that number must be clearly written on returned cartons. If received in new, restock able condition, credit will be issued, minus 25% restocking charges. Returns will not be accepted on custom orders. Restocking fees may be waived if a replacement order from the same customer is sent. Returns not sent prepaid freight will not be accepted.

#### **Freight Damage**

All shipments must be inspected upon receipt. Damages must be noted on BOL. Concealed damages policy is one third, one third, one third, That is to say, OS® will credit one third, carrier typically pays a third, and dealer pays a third. Damages must be reported within 15 days and most carriers require a claim to be submitted within 15 days. Third party or collect freight - dealer files claim. Prepaid or PPA –OS® files claim.

#### Lead Time

Orders typically ship within 48 hours unless otherwise stipulated.

	PRODUCT	MODEL	COLOR	UNIT WT	SHIPS VIA	CLASS	UPS	BOXED DIMENSIONS W x D x H	BOXED WT	LIST PRICE	DEALER NET
TECHNOLOGY											
	Tablet Charging/ Storage Cart - 24 Tablet Capacity	TCSC	WILD CHERRY/ BLACK	135	TRUCK	125		47"x31"x22"	157	\$990.00	
	Tablet Charging/ Storage Cart - 32 Tablet Capacity	TCSC-32	WILD CHERRY/ BLACK	79	TRUCK	125		41"x26"x21.5"	96	\$940.00	
	LAPTOP CHARGING / STORAGE CART	LCSC	WILD CHERRY/ BLACK	171	TRUCK	125		47"x39"x23"	197	\$1,335.20	
0	CHARGING CART 24-HR TIMERS	СТ		7	UPS					\$127.20	
			A/V	PRES	ENTATIO	N CARI	S				
	Laptop speaker Stand	LSS	CHERRY, FUSION MAPLE	40	UPS	85		27"x21"x6"	44	\$221.30	
1	MULTIMEDIA CART	ММС	WILD CHERRY/ BLACK	93	UPS	65	\$9.00 additional handling <sup>‡</sup>	37"x25"x8"	99	\$483.20	
	THE WIZARD CART: MULTIMEDIA PRESENTATION CENTER - NOW WITH HDMI PORT!	WZD	СН	95	TRUCK	125		38"x24"x22"	110	\$729.00	
	SMART CART LECTERN: COMPUTER LAPTOP LECTERN	SCL	MO,OK,MY	109	UPS	65	\$9.00 additional handling <sup>1</sup>	36"x27.5"x17.5"	113	\$542.50	
	SMART CART LECTERN: WITH SOUND	SCL-S	MO,OK,MY	111	UPS	65	\$9.00 additional handling <sup>‡</sup>	36"x27.5"x17.5"	115	\$748.10	
1	PREMIUM PRESENTATION CART	PRC200	BLACK/IVORY WOODGRAIN	36	UPS	85		37"x25"x4"	40	\$216.40	
	PREMIUM PLUS PRESENTATION CART WITH STOR- AGE CABINET	PRC250	BLACK/IVORY WOODGRAIN	86	UPS	85		27.5"x28"x7"	89	\$457.80	
T	DELUXE PRESENTATION CART	PRC300	BLACK/IVORY WOODGRAIN	50	UPS	85		31"x20"x8.5"	54	\$292.40	
	JUMBO PRESENTATION CART	PRC400	BLACK/IVORY WOODGRAIN	111	UPS	85	\$9.00 additional handling	38"x29"x6.5"	120	\$495.90	
	JUMBO PLUS PRESENTATION CART	PRC450	BLACK/IVORY WOODGRAIN	127	UPS	85	2 Cartons \$9.00 additional handling <sup>‡</sup>	Box 1: 38"x29"x6.5" Box 2: 26.5"x18.5"x4"	137	\$610.40	
	20 FOOT CORD FOR PREMIUM PRESENTATION CART	PRC25		5	UPS	85	g	12″x6″x3″	5	\$107.10	
		R E A	DY TO ASS	EMB	LE LECTER	RNS - I	N O N - S O	UND			
	EDUPOD LECTERN/TEACHER'S DESK COMBO	EDPD	GREY HAMMER TONE	107	UPS	85	\$9.00 additional handling <sup>‡</sup>	54"x28"x10"	115	\$985.00	
	ARISTOCRAT FLOOR LECTERN	600	MO, MY, CH	93	UPS	65	\$9.00 additional handling <sup>‡</sup>	52.5"x27"x5"	97	\$361.10	
	FULL FLOOR LECTERN	222	MO, MY, CH	59	UPS	65		48″x24″x4″	63	\$240.30	
	TABLE TOP LECTERN	22	MO, MY, CH	31	UPS	65		29"x25"x5.5"	35	\$136.20	
	COMBO, LECTERN BASE-A/V CART	112	MO, MY, CH	50	UPS	65		35.5"x26"x5.5"	54	\$229.60	
	ADJ. HEIGHT SPEAKER STAND	70	MO, MY, CH	15	UPS	110		30"x22"x2.5"	19	\$86.60	
		F	EADY TO	SSEI	MBLE LEC.	TERNS	- <b>SOUN</b>	I D			
	ARISTOCRAT FLOOR SOUND LECTERN	6010	MO,MY	89	UPS	65	\$9.00 additional handling <sup>‡</sup>	51"x30"x10"	93	\$1,129.80	



							BOXED			
PRODUCT	MODEL	COLOR	UNIT WT	SHIPS VIA	CLASS	UPS	DIMENSIONS W x D x H	BOXED WT	LIST PRICE	DEALER NET
READY TO ASSEMBLE LECTERNS - THE VISION										
THE VISION: FLOOR LECTERN	611	СН	71	UPS	65	\$9.00 additional handling <sup>‡</sup>	52"x27.5"x5"	78	\$427.20	
THE VISION: FLOOR LECTERN WITH SOUND	611-S	СН	85	UPS	65	\$9.00 additional handling <sup>‡</sup>	Box 1: 52"x27.5"x5" Box 2: 7.5"x14.5"x14"	95	\$808.70	
THE VISION: FLOOR LECTERN WITH DIGITAL DISPLAY	612	СН	73	UPS	65	\$9.00 additional handling <sup>‡</sup>	52.5"x28.5"x7.5"	83	\$880.70	
THE VISION: FLOOR LECTERN W/SOUND & DIGITAL DISPLAY	612-S	СН	87	UPS	65	\$9.00 additional handling <sup>‡</sup>	Box 1: 52.5"x28.5"x7.5" Box 2: 7.5"x14.5"x14"	100	\$1,228.30	
		ASSEM	BLED	LECTERN	s - so	UND				
FLOOR LECTERN, FULL SIZE PRESTIGE	711	MO,MY	102	TRUCK	175	No UPS	51"x27"x27"	110	\$1,545.50	
FLOOR LECTERN ORATOR	800x	MO,MY, CH	63	UPS	110	\$9.00 additional handling <sup>‡</sup>	48"x21"x21"	71	\$1,107.80	
FLOOR LECTERN POWER PLUS	111PLS	MO,MY	50	UPS	110		47"x20"x20"	58	\$753.10	
		ASSEMBL	ED LE	CTERNS -	NON-	SOUND				
FLOOR LECTERN, MANUAL HEIGHT ADJUSTABLE ORATOR	810	МО	72	UPS	110	2 Cartons	Box 1: 43"x20"x16" Box 2: 26.5"x20"x21"	80	\$1,167.20	
	ASSE	MBLED LEC	TERN	IS - CONF	ERENC	E FURN	ITURE			
VENEER CONTEMPORARY TABLE LECTERN AND BASE	910/901	MY/WT	177	TRUCK	175		Box 1: 31"x26"x26" Box 2: 3.5"x31"x26"	189	\$2,860.40	
VENEER CONTEM- PORARY TABLE LECTERN WITH SOUND AND BASE	950/901	MY/WT	187	TRUCK	175		Box 1: 31"x26"x26" Box 2: 33.5"x31"x26"	199	\$3,701.50	
		CON.	ГЕМР	ORARY LI	ECTERN	ıs				
CLEAR ACRYLIC LECTERN WITH SHELF	4015	CLEAR	55	UPS	110	2 Cartons	Box 1: 48"x20"x14.5" Box 2: 30.5"x22.5"x11"	62	\$758.00	
CLEAR ACRYLIC LECTERN CURVED STYLE	471	CLEAR	39	UPS	110	2 Cartons	Box 1: 48"x20"x14.5" Box 2: 30.5"x22.5"x11"	45	\$881.00	
		POF	RTABI	LE P.A. SY	/STEMS	5				
40 WATT WIRELESS PA SYSTEM W/WIRELESS HANDHELD MIC	PRA-8000/PRA8-5	BLACK	19	UPS	100		29"x21"x17.5"	25	\$499.90	
40 WATT WIRELESS PA SYSTEM W/ WIRELESS TIECLIP/LAVALIER MIC	PRA-8000/PRA8-6	BLACK	19	UPS	100		29"x21"x17.5"	25	\$493.00	
40 WATT WIRELESS PA SYSTEM W/WIRELESS HEADSET MIC	PRA-8000/PRA8-7	BLACK	19	UPS	100		29"x21"x17.5"	25	\$496.00	
PA-IN-CASE ATTACHE SOUND LECTERN	007HT	BLACK	10	UPS	100		22"x16"x8"	15	\$424.80	

Please Specify Color and Appropriate Suffix: VENEERS: Mahogany on Walnut (MY/WT) LAMINATES: Medium Oak (MO) Light Oak (OK) Mahogany (MY) Cherry (CH) Fusion Maple (FM)

PRODUCT	MODEL	WEIGHT	LIST PRICE	DEALER NET
WIRELESS	MICS FOR	LECTE	RNS	
■ WIRELESS MIC Handheld	LWM-5	2	\$225.20	
WIRELESS MIC Tie-Clip/Lavalier	LWM-6	1	\$168.40	
WIRELESS MIC - Headset	LWM-7	1	\$202.50	
WIRELESS	MICS FOR	PRA-8	000	
■ WIRELESS MIC Handheld	PRA8-5	2	\$149.00	
WIRELESS MIC Tie-Clip/Lavalier	PRA8-6	1	\$139.00	
WIRELESS MIC - Headset	PRA8-7	1	\$145.00	
WIRED	MICROP	HONES		
ELECTRET CONDENSER MI- CROPHONE WITH 9' CABLE	MIC-1	1	\$77.20	
DYNAMIC UNIDIREC- TIONAL MICROPHONE WITH 9' CABLE	MIC-2	1	\$77.20	
TIE-CLIP MIC ELECTRET CONDENSER STYLE WITH 10' CABLE	MIC-3	1	\$63.90	
20' MIC EXTENSION CABLE	MIC-X	1	\$35.00	

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PRODUCT	MODEL	WEIGHT	LIST PRICE	DEALER NET
	ACCESSORI	E S		
FLEX ARM UNIVERSAL TABLET HOLDER	FAUTH	3	\$63.90	
ALUMINUM TRIPOD	PRA-TRD	14	\$112.60	
AUXILIARY SPEAKER CABINET Boxed Dimensions: 26"x20"x16"	300	28	\$271.50	
13" GOOSENECK ASSEMB	LY GSN FACTORY	1 INSTALLED	\$37.40 \$77.50	
MICROPHONE HOLDER - STANDARD	MH	1	\$9.60	
SHOCK MOUNT MIC HOLD	ER SM	1	\$66.30	
Y CONNECTOR	YC	1	\$39.80	
BRASS READING LIGHT	BRL	1	\$71.10	
	FACTORY	INSTALLED	\$113.40	
12V 5 AMP RECHARGEABLE BATTERY	PS12V	5	\$148.40	
LASTER KIT FOR MODEL #22	2 <b>2CS</b>	2	\$28.40	
Model 220V International Sound Sy	stem for Overseas w	rith 220V	\$257.20	

	PRODUCT	MODEL	COLOR	UNIT WT	SHIPS VIA	CLASS	UPS	BOXED DIMENSIONS W x D x H	BOXED WT	LIST PRICE	DEALER NET
	NEW! WIRELESS LECTERN PACKAGES										
0	PRESTIGE SOUND LECTERN WITH WIRELESS HANDHELD MIC	711-*/LWM-5			LTL	175	No UPS	Box 1: 51" x 27" x 27" Box 2: 10" x 8" x 6"	111	\$1,593.70	
U	PRESTIGE SOUND LECTERN WITH WIRELESS TIE CLIP/ LAVALIER MIC	711-*/LWM-6	MEDIUM OAK, MAHOGANY	103						\$1,542.60	
0	PRESTIGE SOUND LECTERN WITH WIRELESS HEADSET MIC	711-*/LWM-7								\$1,573.20	
0	THE POWER PLUS LECTERN WITH WIRELESS HANDHELD MIC	111PLS-*/LWM-5				110	2 Boxes		59	\$880.50	
U	THE POWER PLUS LECTERN WITH WIRELESS TIE CLIP/ LAVALIER MIC	111PLS-*/LWM-6	MEDIUM OAK, MAHOGANY	51	UPS			Box 1: 47" x 20" x 20" Box 2: 10" x 8" x 6"		\$829.30	
C	THE POWER PLUS LECTERN WITH WIRELESS HEADSET MIC	111PLS-*/LWM-7								\$860.00	
0	THE ORATOR LECTERN WITH HANDHELD WIRELESS MIC THE ORATOR	800X-*/LWM-5			UPS	110	\$9.00 additional handling <sup>‡</sup>	Box 1: 48" x 21" x 21" Box 2: 10" x 8" x 6"	72	\$1,196.80	
	LECTERN WITH TIE CLIP/ LAVALIER WIRELESS MIC THE ORATOR	800X-*/LWM-6	MEDIUM OAK, MAHOGANY, CHERRY	64						\$1,148.60	
C	LECTERN WITH HEADSET WIRELESS MIC TABLETOP & BASE	800X-*/LWM-7								\$1,179.30	
0	COMBO SOUND LECTERN WITH WIRELESS HANDHELD MIC	950/901-*/LWM-5	MAHOGANY/ WALNUT		88 LTL	175	No UPS	Box 1: 31" x 26" x 26" Box 2: 33.5" x 31" x 26" Box 3: 10" x 8" x 6"	200	\$3,534.10	
0	Tabletop & Base Combo Sound Lectern with tie Clip/ Lavalier Wireless Mic	950/901-*/LWM-6		188						\$3,483.00	
0	Tabletop & Base Combo Sound Lectern With Headset Wireless Mic	950/901-*/LWM-7								\$3,513.60	
0	THE ARISTOCRAT SOUND LECTERN WITH WIRELESS HANDHELD MIC	6010-*/LWM-5				65	\$9.00 additional handling	Box 1: 51" x 30" x 10" Box 2: 10" x 8" x 6"	94	\$1,219.50	
U	THE ARISTOCRAT SOUND LECTERN WITH WIRELESS TIE CLIP/LAVALIER MIC	6010-*/LWM-6	MEDIUM OAK, MAHOGANY	90	UPS					\$1,168.30	
•	THE ARISTOCRAT SOUND LECTERN WITH WIRELESS HEADSET MIC THE VISION LECTERN	6010-*/LWM-7								\$1,199.10	
	(WITH SOUND) & HANDHELD WIRELESS MIC THE VISION LECTERN	611-S/LWM-5						Box 1: 52" x 27.5" x 5"	98	\$930.60	
•	(WITH SOUND) & TIE CLIP/LAVALIER WIRELESS MIC THE VISION LECTERN	611-S/LWM-6	CHERRY	94	UPS	65	\$9.00 additional handling <sup>‡</sup>	52" x 27.5" x 5" Box 2: 7.5" x 14.5" x 14" Box 3: 10" x 8" x 6"		\$879.30	
w	(WITH SOUND) & HEADSET WIRELESS MIC THE VISION LECTERN	611-S/LWM-7								\$910.10	
0	(WITH SOUND & SCREEN) & HAND- HELD WIRELESS MIC THE VISION LECTERN	612-S/LWM-5								\$1,308.20	
O	(WITH SOUND & SCREEN) & TIE CLIP/ LAVALIER WIRELESS MIC	612-S/LWM-6	CHERRY	94	UPS	65	\$9.00 additional handling <sup>1</sup>		98	\$1,257.10	
0	THE VISION LECTERN (WITH SOUND & SCREEN) & WIRELESS HEADSET MIC	612-S/LWM-7								\$1,287.80	

